



## Leaders in Specialized and High Risk Services

TECPESA was founded in 1989 after purchasing the assets of a firm dedicated to the gas and petrol-chemical sector. Since then, the firm has represented various foreign firms to distribute their products in Spain.

In 1992, the firm was re-founded in an effort to provide it with benefit for its customers; therefore, three fundamental pillars governed TECPEA:

- Commercialisation to purchase products of the firms represented to distribute them all over Spain.
- Execution of specialized and high-risk tasks or services on pipes, large gas ducts and oil ducts and petrol-chemical plants, petroleum and gas plants. This is a field that is best known in the market of load drilling, load sealing, electronic and mechanical inspections of pipes, leak detection, localization of piping, etc. TECPEA is a top ranking Spanish company and a state-of-the-art firm in Europe in the area of services for the gas and petrol-chemical industry.
- Manufacturing of goods since 1999 for this type of industry based on the firm's own technology, or under license from various international engineering firms. In this field, the best-known product is the scratching trap.

### FOREIGN MARKETS

The TECPEA portfolio is made up of three types of customers:

- Final consumer, which is usually the petrol and gas companies, multi-national petrol-chemical companies and electrical companies.
- Large engineering firms
- Construction companies

Since it was founded, TECPEA has worked exclusively throughout Spain. In 1995, the first activities were undertaken outside Spain with the construction of a gas duct in the Magreb area. This was the beginning of the firm's positioning within this market in Northern Africa; today, the firm is operating with regular frequency in the Morocco and in South America.

In this sense, the most important future projects are focused towards consolidation as a supplier of specialized services for the gas and petrol-chemical industry in South America and Europe, towards establishing the firm as a leader in Spain and northern Morocco and taking advantage of the cooperation agreement with TDW to introduce its technology in all of the Arab countries. On the other hand, the firm foresees to occupy a privileged place as one of the three European firms in the sector within the next five years.

### TECPESA

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Pigs launching trap during the final finishing stage of construction at the plant in Puertollano (province of Ciudad Real) for the petrol-chemical complex in Ourhoud (Algeria). JGC Corporation (Japan) and INITEC (Spain) are developing the complex.



From left to right: Kasra Afshar, Commercial Manager; Pedro Amat, CEO; Ignacio Gomez, Engineering and Service Manager.



Double sealing work on a piping rack for petrol-chemical fluids and gas. Fluids are continually flowing through the pipes.



Preparation of an operation to incorporate a 20-inch, variant in the fluid transport pipe, without stopping the flow at any time.